



# THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

## MEMORANDUM

**TO: Members of the School Board  
Lori White, Superintendent  
Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #13-0048 FOR SPORTING AND ATHLETIC  
GOODS – WAREHOUSE**

Bids to provide 'Sporting and Athletic Goods - Warehouse' were received from ten vendors on June 21, 2012. The bids of BSN Sports/Passon's Sports/US Games, Cannon Sports, Inc., Gregg United Sports, Inc., NASCO, Pyramid School Products, S&S Worldwide, Inc., School Specialty, Inc., and Soccer Line Sporting Goods were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. Funds for these purchases are contained in the operating budgets of the schools.

**Requested by:**  
All Schools

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 07-17-2012

**Fiscal Impact:**

Not to exceed  
\$60,000.00

**Funding:**

Operating Budgets

**Recommended Motion:** That the bids of BSN Sports/Passon's Sports/US Games, Cannon Sports, Inc., Gregg United Sports, Inc., NASCO, Pyramid School Products, S&S Worldwide, Inc., School Specialty, Inc., and Soccer Line Sporting Goods, to provide 'Sporting and Athletic Goods - Warehouse' in an amount not to exceed \$60,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Sporting and Athletic Goods - Warehouse - Bid #13-0048

Opened June 21, 2012 at 2:00 P.M.

Item #	1.	2.	3.	4.	5.
SBSC Catalog #	36-00040	36-00048	36-00052	36-00060	36-00062
Est. Annual Usage	144	300	96	300	300
Unit	each	each	each	each	each
Item Description	Cush-N-Catch® Football. NO SUBSTITUTE.	Rubber Band (Kooshing) Ball, 3-1/2", US games 181 or approved alternate.	Badminton Racket, heavy duty all tempered steel shaft & frame. MacGregor MSRAQ711, Champion BR40, or approved alternate.	Basketball, intermediate size. Baden BR415, Voit CB8, Mikasa BX 1010, or approved alternate.	Basketball, regulation size, NFSHSA approved. Voit CB2, Mikasa BX1000, or approved alternate.
Aluminum Athletic Equipment Co.			as spec Champion		
Unit Cost			\$9.50		
Catalog #					
Ship Pkg/Drop Ship Min.				12	
<b>BSN Sports, Passon's Sports, &amp; US Games</b>		<b>as spec</b>	as spec MacGregor	as spec Voit	as spec Voit
<b>Unit Cost</b>	<b>\$5.58</b>	<b>\$1.64</b>	\$5.76	\$3.98	\$4.18
<b>Catalog #</b>	<b>MSCNCFTBY</b>				
<b>Ship Pkg/Drop Ship</b>	<b>cs/24</b>	<b>cs/144</b>	cs/50	cs/36	cs/36
<b>Cannon Sports, Inc.</b>			<b>ES CSI</b>	<b>ES CSI</b>	<b>ES CSI</b>
<b>Unit Cost</b>			<b>\$5.09</b>	<b>\$3.56</b>	<b>\$3.98</b>
<b>Catalog #</b>			<b>0213 pg 6</b>	<b>0487 pg 26</b>	<b>0480 pg 25</b>
<b>Ship Pkg/Drop Ship</b>			<b>50</b>	<b>20</b>	<b>25</b>
<b>25</b>				<b>30</b>	<b>25</b>
Golden Arm Sports, Inc.					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship Min.					
<b>Gregg United Sports, Inc.</b>			as spec Champion		
<b>Unit Cost</b>			\$5.27		
<b>Catalog #</b>					
<b>Ship Pkg/Drop Ship</b>			ea		

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Tabulation for Sporting and Athletic Goods - Warehouse - Bid #13-0048

Opened June 21, 2012 at 2:00 P.M.

Item #	1.	2.	3.	4.	5.			
SBSC Catalog #	36-00040	36-00048	36-00052	36-00060	36-00062			
Est. Annual Usage	144	300	96	300	300			
Unit	each	each	each	each	each			
Item Description	Cush-N-Catch® Football. NO SUBSTITUTE.	Rubber Band (Kooshing) Ball, 3-1/2", US games 181 or approved alternate.	Badminton Racket, heavy duty all tempered steel shaft & frame. MacGregor MSRAQ711, Champion BR40, or approved alternate.	Basketball, intermediate size. Baden BR415, Voit CB8, Mikasa BX 1010, or approved alternate.	Basketball, regulation size, NFSHSA approved. Voit CB2, Mikasa BX1000, or approved alternate.			
<b>NASCO</b>		as spec		as spec Mikasa	as spec Mikasa			
Unit Cost		\$3.13		\$5.81	\$5.94			
Catalog #		SB18426E		PE06581E	PE05593E			
Ship Pkg/Drop Ship								
<b>Pyramid School Products</b>			as spec Champion	as spec Mikasa	as spec Mikasa			
Unit Cost			\$5.99	\$5.49	\$5.89			
Catalog #								
Ship Pkg/Drop Ship			cs/12	12 ea	cs/36	36	cs/36	36
<b>S&amp;S Worldwide, Inc.</b>			S&S	as spec Mikasa	as spec Mikasa			
Unit Cost			\$1.43	\$5.97	\$6.10			
Catalog #			W5212	W5636002	W5636001			
Ship Pkg/Drop Ship			ea	ea	ea			
<b>School Specialty, Inc.</b>				as spec Voit	as spec Voit			
Unit Cost				\$6.12	\$6.55			
Catalog #				007597	007595			
Ship Pkg/Drop Ship				ea	ea			
<b>Soccer Line Sporting Goods</b>			as spec Champion					
Unit Cost			\$10.46					
Catalog #								
Ship Pkg/Drop Ship								

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Sporting and Athletic Goods - Warehouse - Bid #13-0048

Opened June 21, 2012 at 2:00 P.M.

Item #	6.	7	8	9.	10.
SBSC Catalog #	36-00080	36-00082	36-00140	36-00154	36-00160
Est. Annual Usage	200	72	360	160	600
Unit	each	each	each	box/6	can/3
Item Description	Football, intermediate. VOIT CF7S. NO SUBSTITUTE.	Football, practice, rubber-simulated seams, pebble grain, molded laces. Champion RFB1, Voit VCF9SH, or approved alternate.	Soccer Ball, size 5, 32-panel, rubber cover, inner nylon liner, rubber bladder. Baden S310, Champion SRB5, Voit CS-33, or approved alternate.	Table Tennis Balls, white CTTA approved. Champion 3 Star or approved alternate.	Tennis balls. Penn 1 Championship. NO SUBSTITUTE.
Aluminum Athletic Equipment Co.		as spec Champion	as spec Champion	as spec	
Unit Cost		\$11.25	\$6.85	\$3.95	
Catalog #					
Ship Pkg/Drop Ship Min.			12	12	12
<b>BSN Sports, Passon's Sports, &amp; US Games</b>		as spec Voit	as spec Voit	BSN 1035612 pg 336	
Unit Cost	<b>\$4.59</b>	\$4.64	\$3.46	\$0.84	\$2.97
Catalog #					
Ship Pkg/Drop Ship	cs/36	cs/36	cs/50	cs/480 box 6	cs/24 cns/3
<b>Cannon Sports, Inc.</b>		<b>ES CSI</b>	ES CSI	as spec	
Unit Cost		<b>\$4.08</b>	\$3.39	\$1.65	\$2.56
Catalog #		<b>2030 pg 50</b>	4919 pg 88	5415 pg 93	5550 pg 96
Ship Pkg/Drop Ship		<b>25 24</b>	50 30	144 60	24 24
Golden Arm Sports, Inc.					
Unit Cost					\$2.64
Catalog #					
Ship Pkg/Drop Ship Min.					cs/16 cns 2 cases
<b>Gregg United Sports, Inc.</b>		as spec Champion	<b>as spec Champion</b>	<b>as spec</b>	
Unit Cost		\$4.19	<b>\$3.40</b>	<b>\$1.47</b>	
Catalog #					
Ship Pkg/Drop Ship		ea	<b>ea</b>	<b>bx/6</b>	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Sporting and Athletic Goods - Warehouse - Bid #13-0048

Opened June 21, 2012 at 2:00 P.M.

Item #	6.	7	8	9.	10.
SBSC Catalog #	36-00080	36-00082	36-00140	36-00154	36-00160
Est. Annual Usage	200	72	360	160	600
Unit	each	each	each	box/6	can/3
Item Description	Football, intermediate. VOIT CF7S. NO SUBSTITUTE.	Football, practice, rubber-simulated seams, pebble grain, molded laces. Champion RFB1, Voit VCF9SH, or approved alternate.	Soccer Ball, size 5, 32-panel, rubber cover, inner nylon liner, rubber bladder. Baden S310, Champion SRB5, Voit CS-33, or approved alternate.	Table Tennis Balls, white CTTA approved. Champion 3 Star or approved alternate.	Tennis balls. Penn 1 Championship. NO SUBSTITUTE.
<b>NASCO</b>				as spec	
Unit Cost				\$1.73	
Catalog #				PE06749E	
Ship Pkg/Drop Ship					
<b>Pyramid School Products</b>		as spec Champion	as spec Champion	as spec	
Unit Cost		\$4.79	\$3.99	\$1.74	\$2.53
Catalog #					
Ship Pkg/Drop Ship		cs/24 24	cs/24 24	cs/48 48	cs/24 96 cans
<b>S&amp;S Worldwide, Inc.</b>		Mikasa	S&S		
Unit Cost		\$10.60	\$3.46		
Catalog #		W8562	W5675001		
Ship Pkg/Drop Ship		ea	ea		
<b>School Specialty, Inc.</b>		as spec Voit	as spec Voit		
Unit Cost	\$7.50	\$8.12	\$6.25		
Catalog #	007600	007598	007602		
Ship Pkg/Drop Ship	ea	ea	ea		
<b>Soccer Line Sporting Goods</b>		as spec Champion	as spec Champion	as spec	
Unit Cost		\$7.78	\$6.94	\$0.42 ea	
Catalog #					
Ship Pkg/Drop Ship					

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Tabulation for Sporting and Athletic Goods - Warehouse - Bid #13-0048

Opened June 21, 2012 at 2:00 P.M.

Item #	11.	12.	13.	14.	15.
SBSC Catalog #	36-00192	36-00194	36-00195	36-00198	36-00220
Est. Annual Usage	180	320	312	120	120
Unit	each	each	each	each	each
Item Description	Playground Ball, rubber 7". Champion PG7, Voit VPG7H, or approved alternate.	Playground Ball, heavy duty, nylon wound, 8-1/2" 4 ply. Voit VPG85HXX, Champion PG85HD, or approved alternate.	Playground Ball, rubber 10". Voit VPG10HXX, Champion PG10, or approved alternate.	Playground Ball, rubber 13". Voit VPG13HXX, Champion PG13, or approved alternate.	Volleyball, rubber, official size and weight. MacGregor X300, Baden V200, or approved alternate.
Aluminum Athletic Equipment Co.	as spec Champion	as spec Champion	as spec Champion	as spec Champion	
Unit Cost	\$4.95	\$6.65	\$7.35	\$10.60	
Catalog #					
Ship Pkg/Drop Ship Min.		12	12	12	
<b>BSN Sports, Passon's Sports, &amp; US Games</b>	as spec Voit	<b>as spec Voit</b>	as spec Voit	<b>as spec Voit</b>	<b>as spec MacGregor</b>
<b>Unit Cost</b>	\$2.52	<b>\$3.14</b>	\$4.32	<b>\$6.69</b>	<b>\$5.18</b>
<b>Catalog #</b>					
<b>Ship Pkg/Drop Ship</b>	cs/48	<b>cs/48</b>	cs/24	<b>18/cs</b>	<b>cs/50</b>
<b>Cannon Sports, Inc.</b>	<b>ES CSI</b>	ES CSI	<b>ES CSI</b>	as spec Champion	ES CSI
<b>Unit Cost</b>	<b>\$2.19</b>	\$3.27	<b>\$3.71</b>	\$9.83	\$3.49
<b>Catalog #</b>	<b>9542 pg 79</b>	9503 pg 79	<b>9544 pg 79</b>	95063 pg 79	61106 pg 117
<b>Ship Pkg/Drop Ship</b>	<b>50</b>	50	<b>40</b>	20	10
	<b>50</b>	30	<b>26</b>		50
					28
Golden Arm Sports, Inc.					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship Min.					
<b>Gregg United Sports, Inc.</b>	as spec Champion	as spec Champion	as spec Champion	as spec Champion	
<b>Unit Cost</b>	\$2.55	\$3.25	\$3.85	\$6.89	
<b>Catalog #</b>					
<b>Ship Pkg/Drop Ship</b>	ea	ea	ea	ea	

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Tabulation for Sporting and Athletic Goods - Warehouse - Bid #13-0048

Opened June 21, 2012 at 2:00 P.M.

Item #	11.	12.	13.	14.	15.
SBSC Catalog #	36-00192	36-00194	36-00195	36-00198	36-00220
Est. Annual Usage	180	320	312	120	120
Unit	each	each	each	each	each
Item Description	Playground Ball, rubber 7". Champion PG7, Voit VPG7H, or approved alternate.	Playground Ball, heavy duty, nylon wound, 8-1/2" 4 ply. Voit VPG85HXX, Champion PG85HD, or approved alternate.	Playground Ball, rubber 10". Voit VPG10HXX, Champion PG10, or approved alternate.	Playground Ball, rubber 13". Voit VPG13HXX, Champion PG13, or approved alternate.	Volleyball, rubber, official size and weight. MacGregor X300, Baden V200, or approved alternate.
<b>NASCO</b>					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship					
<b>Pyramid School Products</b>	as spec Champion	as spec Champion	as spec Champion	as spec Champion	
Unit Cost	\$2.92	\$3.59	\$4.19	\$7.39	\$3.89
Catalog #					Champion 2R4
Ship Pkg/Drop Ship	cs/48    48	cs/24    48	cs/24    48	20        40	24        48
<b>S&amp;S Worldwide, Inc.</b>	S&S		S&S	Mikasa	Tachikara
Unit Cost	\$3.13		\$4.56	\$9.93	\$4.97
Catalog #	W6054		W6056	W12274	W11138
Ship Pkg/Drop Ship	ea		ea	ea	ea
<b>School Specialty, Inc.</b>			as spec Champion		
Unit Cost			\$4.79		
Catalog #			1288565		
Ship Pkg/Drop Ship			ea		
<b>Soccer Line Sporting Goods</b>	as spec Champion	as spec Champion	as spec Champion	as spec Champion	
Unit Cost	\$4.74	\$5.97	\$6.95	\$11.90	
Catalog #					
Ship Pkg/Drop Ship					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Sporting and Athletic Goods - Warehouse - Bid #13-0048

Opened June 21, 2012 at 2:00 P.M.

Item #	16.	17.	18.	19.	20.
SBSC Catalog #	36-00240	36-00250	36-00270	36-00290	36-00300
Est. Annual Usage	240	600	250	450	450
Unit	each	each	each	sets	sets
Item Description	Equipment Bags, white nylon mesh, 24" x 36", heavy duty draw cord. Champion MB20 or approved alternate.	Bean Bags, 5" x 5", assorted colors, 35% cotton/65% polyester. Champion MBB5. NO SUBSTITUTE.	Playground Cone, 12", heavy duty, weighted. Champion C12, Gamecraft MSCONE 12, Poly Enterprise EDU-12PM, or approved alternate.	Flagbelt, red (1 belt, 2 flags). Champion FFB1, BSN MSFBREDA, or approved alternate.	Flagbelt, yellow (1 belt, 2 flags). Champion FFB1, BSN MSFBYELA, or approved alternate.
Aluminum Athletic Equipment Co.	as spec Champion		as spec Champion		
Unit Cost	\$4.75	\$1.95	\$4.95		
Catalog #					
Ship Pkg/Drop Ship Min.		12		12	
<b>BSN Sports, Passon's Sports, &amp; US Games</b>	BSN SNBCNETW pg 217		as spec Gamecraft	<b>as spec BSN</b>	<b>as spec BSN</b>
<b>Unit Cost</b>	\$2.12		\$3.86	<b>\$0.76</b>	<b>\$0.76</b>
<b>Catalog #</b>					
<b>Ship Pkg/Drop Ship</b>	cs/50		cs/24	<b>cs/240</b>	<b>cs/240</b>
<b>Cannon Sports, Inc.</b>	as spec		as spec Champion	as spec Champion	as spec Champion
<b>Unit Cost</b>	\$3.25	\$1.22	\$3.88	\$1.03	\$1.03
<b>Catalog #</b>	1302 pg 37	21273 pg 57	C120R	2069 pg 49	2070 pg 49
<b>Ship Pkg/Drop Ship</b>	48	30	120	84	25
				240	95
				240	95
Golden Arm Sports, Inc.					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship Min.					
<b>Gregg United Sports, Inc.</b>	<b>as spec</b>		<b>as spec Champion orange</b>	as spec Champion	as spec Champion
<b>Unit Cost</b>	<b>\$2.62</b>	<b>\$0.84</b>	<b>\$3.15</b>	\$0.82	\$0.82
<b>Catalog #</b>					
<b>Ship Pkg/Drop Ship</b>	<b>ea</b>	<b>ea</b>	<b>ea</b>	pkg/1 dz	pkg/1 dz



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Item #	16.	17.	18.	19.	20.
SBSC Catalog #	36-00240	36-00250	36-00270	36-00290	36-00300
Est. Annual Usage	240	600	250	450	450
Unit	each	each	each	sets	sets
Item Description	Equipment Bags, white nylon mesh, 24" x 36", heavy duty draw cord. Champion MB20 or approved alternate.	Bean Bags, 5" x 5", assorted colors, 35% cotton/65% polyester. Champion MBB5. NO SUBSTITUTE.	Playground Cone, 12", heavy duty, weighted. Champion C12, Gamecraft MSCONE 12, Poly Enterprise EDU-12PM, or approved alternate.	Flagbelt, red (1 belt, 2 flags). Champion FFB1, BSN MSFBREDA, or approved alternate.	Flagbelt, yellow (1 belt, 2 flags). Champion FFB1, BSN MSFBYELA, or approved alternate.
<b>NASCO</b>					
Unit Cost		\$11.85 pkg/12			
Catalog #		PE03866E			
Ship Pkg/Drop Ship					
<b>Pyramid School Products</b>	as spec		as spec Champion	as spec Champion	as spec Champion
Unit Cost	\$3.24	\$0.98	\$4.49	\$0.92	\$0.92
Catalog #					
Ship Pkg/Drop Ship	48    48	12    144	25    100	12    144	12    144
<b>S&amp;S Worldwide, Inc.</b>	S&S		S&S		
Unit Cost	\$2.22		\$4.86		
Catalog #	W3513		W6067		
Ship Pkg/Drop Ship	ea		ea		
<b>School Specialty, Inc.</b>			as spec Poly Enterprise		
Unit Cost			\$4.69		
Catalog #			716167		
Ship Pkg/Drop Ship			ea		
<b>Soccer Line Sporting Goods</b>	as spec		as spec Champion	as spec Champion	as spec Champion
Unit Cost	\$5.17	\$1.57	\$5.98	\$1.54	\$1.54
Catalog #					
Ship Pkg/Drop Ship					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Sporting and Athletic Goods - Warehouse - Bid #13-0048

Opened June 21, 2012 at 2:00 P.M.

Item #	21.	22.	23.	24.	25.
SBSC Catalog #	36-00310	36-00350	36-00360	36-00361	36-00370
Est. Annual Usage	288	528	300	600	360
Unit	each	each	each	each	each
Item Description	Frisbee, 9", plastic. Champion FD-95 or approved alternate.	Hula Hoop, 24", no-kink, stapled. Champion H2 or approved alternate.	Jump Rope, 8' regular, nylon-braided, wood handles. Champion SR8 or approved alternate.	Jump Rope, 8' plastic segment, blue/white, plastic handles. Champion PR8, US Games 1040166, or approved alternate.	Foam Ball, 7", uncoated molded polyurethane. Champion RD7, S&S Worldwide GA39, or approved alternate.
Aluminum Athletic Equipment Co.					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship Min.					
<b>BSN Sports, Passon's Sports, &amp; US Games</b>				<b>as spec US Games</b>	
<b>Unit Cost</b>				<b>\$0.96</b>	
<b>Catalog #</b>					
<b>Ship Pkg/Drop Ship</b>				<b>cs/125</b>	
<b>Cannon Sports, Inc.</b>	as spec	as spec	ES CSI	ES CSI	ES CSI
<b>Unit Cost</b>	\$1.48	\$2.79	\$1.29	\$1.00	\$3.49
<b>Catalog #</b>	21294 pg 59	H2	9533 pg 78	95014 pg 78	21131 pg 56
<b>Ship Pkg/Drop Ship</b>	120    65	12    36	100    75	100    96	24    28
Golden Arm Sports, Inc.					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship Min.					
<b>Gregg United Sports, Inc.</b>	<b>as spec</b>		<b>as spec</b>	as spec Champion	as spec Champion
<b>Unit Cost</b>	<b>\$1.06</b>		<b>\$1.13</b>	\$1.12	\$3.01
<b>Catalog #</b>					
<b>Ship Pkg/Drop Ship</b>	<b>ea</b>		<b>ea</b>	ea	ea

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Tabulation for Sporting and Athletic Goods - Warehouse - Bid #13-0048

Opened June 21, 2012 at 2:00 P.M.

Item #	21.	22.	23.	24.	25.			
SBSC Catalog #	36-00310	36-00350	36-00360	36-00361	36-00370			
Est. Annual Usage	288	528	300	600	360			
Unit	each	each	each	each	each			
Item Description	Frisbee, 9", plastic. Champion FD-95 or approved alternate.	Hula Hoop, 24", no-kink, stapled. Champion H2 or approved alternate.	Jump Rope, 8' regular, nylon-braided, wood handles. Champion SR8 or approved alternate.	Jump Rope, 8' plastic segment, blue/white, plastic handles. Champion PR8, US Games 1040166, or approved alternate.	Foam Ball, 7", uncoated molded polyurethane. Champion RD7, S&S Worldwide GA39, or approved alternate.			
<b>NASCO</b>	as spec			as spec Champion	as spec Champion			
Unit Cost	\$1.24			\$1.31	\$3.53			
Catalog #	PE00378E			PE00409E	PE00235E			
Ship Pkg/Drop Ship								
<b>Pyramid School Products</b>	as spec		as spec	as spec Champion	as spec Champion			
Unit Cost	\$1.38		\$1.35	\$1.31	\$3.89			
Catalog #								
Ship Pkg/Drop Ship	96	96	12	144	12	144	24	144
<b>S&amp;S Worldwide, Inc.</b>						<b>as spec S&amp;S</b>		
Unit Cost						<b>\$2.22</b>		
Catalog #						<b>GA39</b>		
Ship Pkg/Drop Ship						ea		
<b>School Specialty, Inc.</b>		<b>as spec</b>	as spec					
Unit Cost		<b>\$1.81</b>	\$1.41					
Catalog #		<b>705058</b>	008323					
Ship Pkg/Drop Ship		ea	ea					
<b>Soccer Line Sporting Goods</b>	as spec	as spec	as spec	as spec Champion	as spec Champion			
Unit Cost	\$1.79	\$1.95	\$2.11	\$2.08	\$5.60			
Catalog #								
Ship Pkg/Drop Ship								

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Sporting and Athletic Goods - Warehouse - Bid #13-0048

Opened June 21, 2012 at 2:00 P.M.

Item #	26.	27.	28.	29.	30.
SBSC Catalog #	36-00380	36-00381	36-00410	36-00440	36-00446
Est. Annual Usage	320	320	500	40	30
Unit	each	each	each	dozen	dozen
Item Description	Pinnies, adult-size nylon mesh, one-piece elastic waistband, red, velcro fasteners. Nasco PE03221 E, Champion MPARD, or approved alternate.	Pinnies, adult-size nylon mesh, one-piece elastic waistband, yellow, velcro fasteners. Nasco PE03216 E, Champion MPAGD, or approved alternate.	Stopwatch. CEI Ultrak 340 Sport. NO SUBSTITUTE.	Whistles, small plastic, approx. 1/2" x 1-7/8". Cannon Sports CSI 13027, Champion 601, MacGregor 3059, or approved alternate.	Lanyard, for whistle, nylon-woven with metal plated swivel snap. Champion 126, BSN MSLYNDZ, or approved alternate.
Aluminum Athletic Equipment Co.					
Unit Cost	\$4.90	\$4.90	\$13.50		
Catalog #					
Ship Pkg/Drop Ship Min.		12	12		
<b>BSN Sports, Passon's Sports, &amp; US Games</b>	BSN C46 pg 189	BSN C46 pg 189		as spec MacGregor	<b>as spec BSN</b>
<b>Unit Cost</b>	\$1.38	\$1.38	\$9.94	\$2.88	<b>\$2.88</b>
<b>Catalog #</b>					
<b>Ship Pkg/Drop Ship</b>	cs/240	cs/240	cs/100	cs/100 dz	<b>cs/100 dz</b>
<b>Cannon Sports, Inc.</b>	as spec Champion	as spec Champion		as spec Cannon	ES CSI
<b>Unit Cost</b>			\$8.75	\$3.24	\$2.40
<b>Catalog #</b>	MPARD	MPAGD	5759 pg 100	13027/12 pg 42	1346/12 pg 42
<b>Ship Pkg/Drop Ship</b>	120 36	120 36	12	100 30	100 40
Golden Arm Sports, Inc.					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship Min.					
<b>Gregg United Sports, Inc.</b>	<b>as spec Champion</b>	<b>as spec Champion</b>		as spec Champion	
<b>Unit Cost</b>	<b>\$2.76</b>	<b>\$2.76</b>	<b>\$8.65</b>	\$2.64	
<b>Catalog #</b>					
<b>Ship Pkg/Drop Ship</b>	ea	ea	ea 15 ea	pkg/12	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Sporting and Athletic Goods - Warehouse - Bid #13-0048

Opened June 21, 2012 at 2:00 P.M.

Item #	26.	27.	28.	29.	30.
SBSC Catalog #	36-00380	36-00381	36-00410	36-00440	36-00446
Est. Annual Usage	320	320	500	40	30
Unit	each	each	each	dozen	dozen
Item Description	Pinnies, adult-size nylon mesh, one-piece elastic waistband, red, velcro fasteners. Nasco PE03221 E, Champion MPARD, or approved alternate.	Pinnies, adult-size nylon mesh, one-piece elastic waistband, yellow, velcro fasteners. Nasco PE03216 E, Champion MPAGD, or approved alternate.	Stopwatch. CEI Ultrak 340 Sport. NO SUBSTITUTE.	Whistles, small plastic, approx. 1/2" x 1-7/8". Cannon Sports CSI 13027, Champion 601, MacGregor 3059, or approved alternate.	Lanyard, for whistle, nylon-woven with metal plated swivel snap. Champion 126, BSN MSLYNDZ, or approved alternate.
<b>NASCO</b>	as spec Nasco	as spec Nasco			
Unit Cost	\$3.13	\$3.13	\$9.20		
Catalog #	PE03221E	PE03216E	PE03496E		
Ship Pkg/Drop Ship					
<b>Pyramid School Products</b>	as spec Champion	as spec Champion		as spec Champion	as spec Champion
Unit Cost	\$2.87	\$2.87		\$3.48	\$3.72
Catalog #					
Ship Pkg/Drop Ship	12 144	12 144		12 dz 12 dz	12 dz 12 dz
<b>S&amp;S Worldwide, Inc.</b>				S&S	
Unit Cost				.34 ea	
Catalog #				W5896	
Ship Pkg/Drop Ship				ea	
<b>School Specialty, Inc.</b>					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship					
<b>Soccer Line Sporting Goods</b>	as spec Champion	as spec Champion		<b>as spec Champion</b>	as spec Champion
Unit Cost	\$4.97	\$4.97		<b>\$1.22</b>	\$0.45 ea
Catalog #					
Ship Pkg/Drop Ship					

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Sporting and Athletic Goods - Warehouse - Bid #13-0048

Opened June 21, 2012 at 2:00 P.M.

Item #	31.	32.	33.	
SBSC Catalog #	36-00450	36-00460	36-00470	
Est. Annual Usage	12	12	12	
Unit	dozen	dozen	dozen	
Item Description	Whiffle-type Baseball, 9", white. Cosom 630 or approved alternate.	Whiffle-type Softball, 12", white. Cosom 650 or approved alternate.	Whiffle-type Bat, reinforced handle. Cosom 705. NO SUBSTITUTE.	NOTES
Aluminum Athletic Equipment Co.				
Unit Cost				Reference 120787 on all orders.
Catalog #				
Ship Pkg/Drop Ship Min.				
<b>BSN Sports, Passon's Sports, &amp; US Games</b>	BSN 1033601 pg 38	BSN 1033618 pg 38		Reference 3068372-2012 on all orders.
<b>Unit Cost</b>	\$4.96	\$6.78	<b>\$26.28</b>	
<b>Catalog #</b>				
<b>Ship Pkg/Drop Ship</b>	cs/25 dz	cs/25 dz	<b>cs/48</b>	
<b>Cannon Sports, Inc.</b>	ES CSI	ES CSI		Reference 61487 on all orders. ES-abbreviation for Equal Substitution of another brand of equal quality.
<b>Unit Cost</b>	\$5.28	\$7.08		
<b>Catalog #</b>	21067/12 pg 10	21068/12 pg 10		
<b>Ship Pkg/Drop Ship</b>	198 18	120 14		
Golden Arm Sports, Inc.				
Unit Cost				
Catalog #				
Ship Pkg/Drop Ship Min.				
<b>Gregg United Sports, Inc.</b>				\$25 Minimum order, items may vary.
<b>Unit Cost</b>				
<b>Catalog #</b>				
<b>Ship Pkg/Drop Ship</b>				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Sporting and Athletic Goods - Warehouse - Bid #13-0048

Opened June 21, 2012 at 2:00 P.M.

Item #	31.	32.	33.	NOTES
SBSC Catalog #	36-00450	36-00460	36-00470	
Est. Annual Usage	12	12	12	
Unit	dozen	dozen	dozen	
Item Description	Whiffle-type Baseball, 9", white. Cosom 630 or approved alternate.	Whiffle-type Softball, 12", white. Cosom 650 or approved alternate.	Whiffle-type Bat, reinforced handle. Cosom 705. NO SUBSTITUTE.	
<b>NASCO</b>	<b>as spec</b>	<b>as spec</b>		Reference 74021 on all orders. Prices firm through 7/24/13.
Unit Cost	\$9.12	\$14.76		
Catalog #	PE05540E	PE05589E		
Ship Pkg/Drop Ship				
<b>Pyramid School Products</b>				Reference 13-0048SARASOTA on all orders.
Unit Cost	\$5.04	\$7.08		
Catalog #	Champion PLBB-WT	Champion PLSB-WT		
Ship Pkg/Drop Ship	12dz    12 dz	12 dz    12 dz		
<b>S&amp;S Worldwide, Inc.</b>				Reference 13-0048 on all orders.
Unit Cost				
Catalog #				
Ship Pkg/Drop Ship				
<b>School Specialty, Inc.</b>				Reference 2012251210SS on all orders.
Unit Cost				
Catalog #				
Ship Pkg/Drop Ship				
<b>Soccer Line Sporting Goods</b>	Champion PLBB	Champion PLSB		
Unit Cost	\$0.58 ea	\$0.77 ea		
Catalog #				
Ship Pkg/Drop Ship				

SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Sporting and Athletic Goods-Warehouse - Bid #13-0048 - Addresses

Opened June 21, 2012 at 2:00 p.m.

Company	Aluminum Athletic Equipment Co.	<b>NASCO</b>
Contact	Tom Syron	<b>Dave Johnson</b>
Address	1000 Enterprise Drive Royersford, PA 19468	<b>901 Janesville Avenue, PO Box 901 Fort Atkinson, WI 53538-0901</b>
Phone	800-523-5471	<b>800-558-9595</b>
Fax	610-825-2378	<b>920-563-8296</b>
Federal ID	232270684	<b>061165854</b>
E-mail	<a href="mailto:dan.mccann@myaaeworld.com">dan.mccann@myaaeworld.com</a>	<a href="mailto:quotes@enasco.com">quotes@enasco.com</a>
Company	<b>BSN Sports, Passon's Sports, &amp; US Games</b>	<b>Pyramid School Products</b>
Contact	<b>Adam Rhein</b>	<b>Kenneth D. Miller</b>
Address	<b>PO Box 49 Jenkintown, PA 19046</b>	<b>6510 North 54th Street Tampa, FL 33610-1908</b>
Phone	<b>800-445-9446</b>	<b>813-621-6446, 800-792-2644 x 225</b>
Fax	<b>800-523-5112</b>	<b>813-621-7688</b>
Federal ID	<b>222795073</b>	<b>590932660</b>
E-mail	<a href="mailto:arhein@bsnsports.com">arhein@bsnsports.com</a>	<a href="mailto:bids@pyramidsp.com">bids@pyramidsp.com</a>
Company	<b>Cannon Sports, Inc.</b>	<b>S&amp;S Worldwide, Inc.</b>
Contact	<b>Gerson Contreras</b>	<b>Jenna Schall</b>
Address	<b>PO Box 11179 Burbank, CA 91510-1179</b>	<b>75 Mill Street Colchester, CT 06415</b>
Phone	<b>800-223-0064 x110</b>	<b>800-243-9232</b>
Fax	<b>800-388-1993</b>	<b>800-432-2842</b>
Federal ID	<b>770096361</b>	<b>060520020</b>
E-mail	<a href="mailto:csi@cannonsports.com">csi@cannonsports.com</a>	<a href="mailto:bids@ssww.com">bids@ssww.com</a>
Company	<b>Golden Arm Sports, Inc.</b>	<b>School Specialty, Inc.</b>
Contact	<b>Anthony Eannacony</b>	<b>Joe Gooden</b>
Address	<b>5 Production Drive Brookfield, CT 06804</b>	<b>W6316 Design Drive Greenville, WI 54942</b>
Phone	<b>203-775-4140</b>	<b>888-388-3224</b>
Fax	<b>203-775-3809</b>	<b>800-675-1775</b>
Federal ID	<b>205386479</b>	<b>390971239</b>
E-mail	<a href="mailto:teamsportswarehouse@gmail.com">teamsportswarehouse@gmail.com</a>	<a href="mailto:bidnotices@schoolspecialty.com">bidnotices@schoolspecialty.com</a>
Company	<b>Gregg United Sports, Inc.</b>	<b>Soccer Line Sporting Goods</b>
Contact	<b>Mark Etkind</b>	<b>Gary Nutter</b>
Address	<b>PO Box 26804 Tamarac, FL 33320</b>	<b>2876 Ringling Boulevard Sarasota, FL 34237</b>
Phone	<b>954-572-5475</b>	<b>941-365-6572</b>
Fax	<b>954-578-2141</b>	<b>941-366-6089</b>
Federal ID	<b>650116206</b>	<b>271982810</b>
E-mail	<a href="mailto:etkind@bellsouth.net">etkind@bellsouth.net</a>	<a href="mailto:soccerline@aol.com">soccerline@aol.com</a>

Recorded by: Peggy Long

Witnessed by: Joyce E. Haney



SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA  
Sporting Goods-Warehouse - Bid #13-0048  
Justification for Award to Other Than Apparent Low Bidder

Item #	Catalog #	Vendor	Justification
3	36-00052	S&S Worldwide, Inc.	S&S Worldwide, Inc., did not submit a sample as required in bid specifications.
8	36-00140	Cannon Sports, Inc.	Unable to evaluate whether sample provided included a bladder or inner nylon liner as item specified.
9	36-00154	BSN Sports, Passon's Sports, & US Games	BSN Sports, Passon's Sports, & US Games did not submit a sample as required in bid specifications.
15	36-00220	Cannon Sports, Inc.	Sample provided by Cannon Sports, Inc., is white, appears to be harder rubber on outer cover, and ball is heavier.
		Pyramid School Products	Pyramid School Products did not submit a sample as required in bid specifications.
		S&S Worldwide, Inc.	S&S Worldwide, Inc., did not submit a sample as required in bid specifications.
16	36-00240	BSN Sports, Passon's Sports, & US Games	BSN Sports, Passon's Sports, & US Games did not submit a sample as required in bid specifications.
		S&S Worldwide, Inc.	Sample provided by S&S Worldwide, Inc., has open mesh versus tighter weave of item specified. Sample does not have cord lock versus cord lock on item specified.
26	36-00380	BSN Sports, Passon's Sports, & US Games	BSN Sports, Passon's Sports, & US Games did not submit a sample as required in bid specifications.
27	36-00381	BSN Sports, Passon's Sports, & US Games	BSN Sports, Passon's Sports, & US Games did not submit a sample as required in bid specifications.
30	36-00446	Cannon Sports, Inc.	Sample provided by Cannon Sports, Inc., appears to be lighter weight, has a looser weave, is longer overall, has a bigger ring at swivel, and has a bigger loop at swivel versus item as specified.
31	36-00450	BSN Sports, Passon's Sports, & US Games	BSN Sports, Passon's Sports, & US Games did not submit a sample as required in bid specifications.
		Pyramid School Products	Pyramid School Products did not submit a sample as required in bid specifications.
		Cannon Sports, Inc.	Sample provided by Cannon Sports, Inc., is not as firm as item specified.
		Soccer Line Sporting Goods	Soccer Line Sporting Goods did not submit a sample as required in bid specifications.
32	36-00460	BSN Sports, Passon's Sports, & US Games	BSN Sports, Passon's Sports, & US Games did not submit a sample as required in bid specifications.
		Pyramid School Products	Pyramid School Products did not submit a sample as required in bid specifications.
		Cannon Sports, Inc.	Sample provided by Cannon Sports, Inc., is not as firm as item specified.
		Soccer Line Sporting Goods	Soccer Line Sporting Goods did not submit a sample as required in bid specifications.